

Piruz Saboury

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Education

Texas A&M University, College Station, Texas

Ph.D. in Economics	August 2014 - August 2020
Graduate Certificate in Applied Statistics	August 2013 - May 2014
Master of Science in Economics (Financial Economics track)	August 2013 - May 2014

Amirkabir University of Technology, Tehran, Iran

Bachelor in Mechanical Engineering	September 1997 - April 2003
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Research Interest

Game Theory and Experimental research on pro-social markets and institutions such as Philanthropy, Charitable Giving, Social Entrepreneurship, and Microfinance, and their impact on Poverty Alleviation and Economic Development

Publication

1. **Informative Fundraising: The Signaling Value of Seed Money and Matching Gifts**, with Silvana Krasteva (Journal of Public Economics)
<https://doi.org/10.1016/j.jpubeco.2021.104501>

Presented at:

West Virginia University (Invited Seminar Presentation), Morgantown, WV	April 2019
ASSA Annual Meeting, Atlanta, GA	January 2019
Public Choice Society Conference, Charleston, SC	March 2018
Midwest Economic Theory Conference, Dallas, TX	November 2017
Texas Economic Theory Camp, College Station, TX	October 2017
Science of Philanthropy Initiative Conference, Chicago, IL	September 2017

2. **The Effect of Seed Money and Matching Gifts in Fundraising: A Lab Experiment**, with Silvana Krasteva and Marco A. Palma (Journal of Economic Behavior & Organization)
<https://doi.org/10.1016/j.jebo.2021.12.019>

Presented at:

Economic Science Association North American Meeting, Tucson, AZ	October 2021
Southern Economic Association Annual Meeting (Online)	November 2020
The University of Texas Rio Grande Valley (Online-Invited Seminar Presentation)	November 2020
Science of Philanthropy Initiative Conference (Online)	September 2020
Economic Science Association Global Meetings (Online)	September 2020
Science of Philanthropy Initiative Conference, Chicago, IL	September 2019

3. **Appealing to Generosity to Reduce Food Calorie Intake: A Natural Field Experiment**, with Jennifer Kee, Michelle S. Segovia, and Marco A. Palma (Food Policy)
<https://doi.org/10.1016/j.foodpol.2022.102274>

Working Papers

1. **How Do Late Donors Respond to Early Donors in Crowdfunding?** with Hedieh Tajali

Presented at:

Southern Economic Association Annual Meeting, Fort Lauderdale, FL	November 2022
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2. **How to Interpret the Commercialization of Microfinance: Mission Drift or Mission Division?**

Presented at:

Western Economic Association International Annual Conference (Online)	June 2020
Midwest International Economic Development Conference (Online)	April 2020
Texas Economic Theory Camp, Austin, TX	November 2019
IHS Graduate Research Workshop, Arlington, VA	November 2019
TAMU Applied Economics Research Symposium, College Station, TX	March 2019
IHS Graduate Research Colloquium, Washington, DC	November 2018
Texas Economic Theory Camp, Dallas, TX	October 2018

3. Financing Repeat Borrowers: Designing Credible Incentives for Today and Tomorrow, with Anil Jain (Federal Reserve Working Paper)

Presented at:

Western Illinois University (Invited Seminar Presentation) (Online)	November 2023
Midwest International Economic Development Conference, Houston, TX	March, 2023
Texas Economic Theory Camp, Houston, TX	November 2022
Australasian Finance and Banking Conference (Online)	December 2021
Western Economic Association International Annual Conference (Online)	June 2021

Work in Progress

- 1. An Experimental Study of Quality Signaling through Seed Money and Matching Gifts, with Silvana Krasteva and Marco A. Palma**
- 2. Impact Evaluation Methods under Non-Random Impact Heterogeneity, with Adel Varghese**
- 3. How is Altruism Affected by Emotional Stimulation?, with Ruixin Jia, Nishita Sinha, and Marco A. Palma**

External Research Grant

IFREE Small Grants Program (\$10,000) October 2019

Title: The Effect of Seed Money and Matching Gifts in Fundraising: A Lab Experiment
Source: International Foundation for Research in Experimental Economics
Co-PIs: Silvana Krasteva and Marco A. Palma

Honors and Awards

Research

Humane Studies Research Fellowship	June 2020
Hayek Fund for Scholars	March 2020
TAMU Graduate Student Research and Presentation Travel Award	September 2019
Humane Studies Research Fellowship	May 2019
Public Choice Society Graduate Student Travel Fellowship	March 2018

Teaching

Murray and Celeste Fasken Distinguished Graduate Student Teaching Award	March 2019
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Experience

University of Houston, Houston, TX

Instructional Assistant Professor *August 2021 – present*
Courses Taught: Economics of Microfinance, Economics of Social Enterprise, Mathematics for Economics, History of Economic Doctrine, Intermediate Microeconomics, Social Economy and Enterprise Academy (summer internship program)

Texas A&M Human Behavior Laboratory, College Station, TX

Affiliated Faculty *August 2020 – present*

Research Assistant

August 2019 – July 2020

Texas A&M University, College Station, TX

Instructor

August 2016 – May 2018, May 2019

Courses Taught: Principles of Microeconomics, Economic of Microfinance, Microeconomic Theory Qualifier Camp (Ph.D. level)

Pakzy Company, Tehran, Iran

Vice-chairman of Board of Directors

June 2009 - August 2012

Mechanical Engineer

April 2003 - June 2012

Professional Development

Association of College and University Educators (ACUE) January 2022 - December 2022
Certificate in Effective College Instruction (50 hours)

TAMU Center for Teaching Excellence, College Station, TX January 2018 - April 2018
College Classroom Teaching: Integration of Research, Teaching, and Learning (1 Credit Hour)

West Virginia University Center for Free Enterprise, Morgantown, WV July 2017
Summer Workshop on Empirical Methods in Economics (1 Week)

Duke University Center for the History of Political Economy, Durham, NC June 2017
Summer Institute: Topics in the History of Economics (2 Weeks)

TAMU Center for Teaching Excellence, College Station, TX September 2015 - April 2017
The Academy for Future Faculty Teaching Training Program (15 Hours)

Professional Service

Peer review referee for these journals:

Journal of Economic Behavior and Organization, Review of Economic Design, China Economic Review, Journal of Behavioral Public Administration, Nonprofit and Voluntary Sector Quarterly, International Journal of Voluntary and Nonprofit Organizations, Current Psychology, Economica, Economic Inquiry

Book proposal review for this publisher: De Gruyter

University of Houston, Department of Economics

Undergraduate Research Coordinator

January 2022 – present

Student Communications

August 2022 – present

Member of NTT Faculty Search Committee

August 2022 – May 2023

University of Houston, Student Club Faculty Advisor

Future Founders

August 2023 – present

Independent Coogs

August 2022 – August 2023

Texas A&M University, College of Liberal Arts

March 2020

Member of Fasken Distinguished Graduate Student Teaching Award Committee

Texas A&M University, Department of Economics

September 2017 – December 2018

Member of Graduate Instruction Committee

Professional Organization Membership

American Economic Association (AEA)

National Association for Business Economics (NABE)

Southern Economic Association (SEA)

Public Choice Society

Middle East Economic Association